









Mergers & Acquisitions | Capital Raise | Strategic Advisory

Trusted Advisor to Physician Services Clients

Commentary:

- Investor interest in physician practice management remains elevated and 2023 represents an excellent time for physician organizations to consider adding a strategic partner.
- While the Covid-19 pandemic is over and physician organizations are returning or exceeding pre-covid volumes, operating challenges created by the pandemic, such as staffing, and enhanced patient acuity remain. These persistent operating conditions, coupled with sustained investor interest, are providing physician organizations with the opportunity to strengthen their organization by adding a strategic partner at attractive valuations.
- These partnerships provide an opportunity to affiliate with a larger entity or remain independent, while improving its financial strength, enhancing revenue, and adding greater efficiencies. It can also help accelerate an organization’s ability to transition to greater value-based revenue from fee-for-service.
- Furthermore, these transactions provide an opportunity for physician owners to monetize a portion of the equity they have built over the years of serving as a physician and will typically be treated as capital gains vs. personal income.
- Physician organizations who are interested in strengthening its position in today’s dynamic healthcare environment should consider all the advantages a strategic partner can bring.

Select Physician Services Transactions

| | | | | |
|--|--|---|--|---|
|  <p>has been acquired by</p> <p>Confidential Buyer</p> | <p>*</p>  <p>has been recapitalized by</p> <p>NMS CAPITAL</p> |  <p>has been acquired by</p>  | <p>Anesthesia Services Inc.</p> <p>has been acquired by</p>  |  <p>has been acquired by</p>  |
|--|--|---|--|---|

* Represents a transaction executed by principals of Hexagon Capital Alliance at a prior firm

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With 300+ Completed Transactions In The Firm's 22-Year History, Hexagon Capital Alliance's Investment Bankers Know The Appropriate Industry-Specific Strategic Buyers, Private Equity Groups, And Family Offices To Approach On Behalf Of Our Clients.

Select Healthcare Services Transactions

| | | | | |
|---|---|---|---|---|
|  <p>has been acquired by</p>  |  <p>a portfolio company of</p>  |  <p>a portfolio company of</p>  <p>has been acquired by</p>  |  <p>has been acquired by</p>  |  <p>formed an affiliation with</p>  |
|  <p>has been acquired by</p>  <p>a portfolio company of</p>  |  <p>has been acquired by</p>  |  <p>has been acquired by</p> <p>Confidential Buyer</p> |  <p>has been acquired by</p>  |  <p>formed an affiliation with</p>  |
|  <p>has been acquired by</p>  |  <p>has been acquired by</p>  | <p>Provided investment banking services to</p>  | <p>Provided investment banking services to</p>  |  <p>has been acquired by</p>  |
| <p>Provided investment banking services to</p>  |  <p>has been acquired by</p>  |  <p>has been acquired by</p>  | <p>Home Pharmacy of California</p> <p>has been acquired by</p>  |  <p>has been acquired by</p>  |
| <p>Community Psychiatry</p> <p>has been acquired by</p>  |  <p>formed an affiliation with</p>  |  <p>has been acquired by</p>  | <p>Anesthesia Services Inc.</p> <p>has been acquired by</p>  | <p>Provided investment banking services to</p>  |